



**TREZ Capital**  
**Associate Vice President (AVP) - Loan Origination (Commercial Mortgages)**  
Vancouver, BC

TREZ Capital is one of Canada's largest private commercial mortgage lenders and has built a reputation for providing developers, owners and investors innovative short to mid-term financings for commercial properties. We have earned the trust of investors, including some of Canada's largest pension funds, by applying rigorous institutional grade underwriting to generate attractive yields and stable sources of income. With offices in Vancouver, BC, Toronto, ON, Dallas, TX and Palm Beach, Florida, we manage a mortgage and investment portfolio of approximately \$2 billion with a goal of growing to \$4 billion.

Reporting to the Managing Director (MD), the AVP Origination (AVP) will be responsible for origination activities throughout the Pacific US, including but not limited to Seattle, Portland, San Francisco, Los Angeles, and San Diego. The successful candidate will work with the MD to formulate and execute business development plans for the region. The AVP will originate and underwrite a wide variety of commercial real estate loans, focused on making first and second mortgage loans as well as bridge and subordinate debt financings to experienced real estate developers, builders and owners. Due to the geographic region, regular travel to the US is required.

The AVP will possess a Bachelor's degree, a minimum 5+ years of relevant loan origination experience, and can assess and structure various types of commercial and mortgage loans. Expertise in construction or land development finance is advantageous. Sales and business development experience is also a plus. A genuine ambition to grow this new market segment in the US is key.

The successful candidate will benefit from a high growth business culture, excellent commissions and a combination of autonomy and professional coaching/mentoring.

To apply for this position, please forward your confidential resume in Word.doc format, "AVP Origination" to Joanna O'Callaghan: [Joanna@TaylorRyan.com](mailto:Joanna@TaylorRyan.com). We thank all applicants in advance but only qualified candidates may be contacted.

