



## **Job Description (Permanent, Full-Time)**

**POSITION:** Senior Development Manager  
**DEPARTMENT:** Aquilini Development and Construction  
**REPORTS TO:** Senior Vice President of Development

### **COMPANY PROFILE:**

The Aquilini Group ("AG") is a diversified family business founded in Vancouver, BC more than 50 years ago with roots in the real estate development and construction industry. Today the company owns and manages an international real estate portfolio that includes commercial and residential properties, vineyards and blueberry and cranberry farms hotels, golf courses. In addition to its ongoing pursuits in real development and construction, AG has expanded its holdings to include assets in the sports & entertainment, renewable energy, aquaculture, tourist attractions, restaurants and food & beverage industries.

### **SUMMARY:**

Reporting to the Senior Vice President of Development, the Sr. Development Manager is responsible for coordinating the Project Management Process from acquisitions through to the start of construction documents. Working closely with senior management, project teams and outside consultants, the Sr. Development Manager will direct the programming, design and approvals process on a variety of large, complex projects. Our current development portfolio includes a large number of master-planned communities that are once in a lifetime career opportunities and will challenge your creative genius.

### **ESSENTIAL DUTIES AND RESPONSIBILITIES:**

(Other duties may be assigned from time to time)

- Management and coordination of professional consulting team in the design and approvals process, including rezoning, development permits, OCP amendments, and all related government and outside agency approvals.
- Prepare project reports including development strategies, proforma analysis, project schedules, schematic designs and outline specifications
- Effectively liaise with marketing, sales, construction and customer service during the construction documentation, pre-sales, sales, construction, occupancy and post occupancy phases of projects to ensure product quality and efficient delivery
- Coordinate project reviews and prepare reports
- Stakeholder and Partner engagement

### **REQUIRED EXPERIENCE AND QUALIFICATIONS:**

- Minimum 3-5 years of development management experience, with direct experience managing the approvals process
- Established network of contacts within the municipal, consultant and development communities
- Proven success securing approvals, adeptly managing budgets and schedules for major development projects
- Excellent people skills, with an ability to work closely and cooperatively with internal and external clients at all levels
- Proven ability to work under pressure while juggling multiple tasks simultaneously
- Strong problem solving skills, including the ability to analyze current business problems and implement recommended solutions